



# USDA BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were unchanged in the West, lower elsewhere. Trade sentiment was mixed, ranging about steady to weak. Retail demand was mostly slow to fair with few features present. Food service was light to fairly good, best for restaurants and fast food. Supplies were at least adequate to available and priced competitively. In the parts structure, trading was light and unaggressive. Wings were adequate to close balanced and moving best. The remaining items were more than adequate to readily available, longest for breast items. In production areas, live supplies were moderate at desirable to heavy, mostly desirable weights.

**Final report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 7/19/04-07/23/04 (cents per lb)

AREAS	US GRADE A (Includes branded product)		COMPOSITE		
	MAJORITY	WTD AVG	LOADS	WTD AVG	LOADS
Bos/New Eng	77.00-80.00	78.33	15	73.71	41
Chicago	76.00-79.00	78.61	43	80.22	84
Ohio Cities	TFEWR	—	—	81.01	22
Denver	85.50	85.50	14	84.27	22
Detroit	78.00-79.00	78.20	15	81.41	51
Los Angeles	86.00	84.99	61	82.34	204
New York	78.00-81.00	79.42	24	79.99	52
Philadelphia	79.00-81.00	80.45	11	79.93	22
Pittsburgh	79.00-81.50	80.13	12	81.82	57
St. Louis	76.00-78.60	78.31	21	76.65	46
San Francisco	86.50	86.01	34	80.84	143

### Composite Weighted Average

Loads	07/19/04	Change/Last Wk	07/12/04	07/21/03
744	80.16	-3.63	83.79	62.57

**WOG BROILERS** (without giblets) - prices paid per lb delv'd to first receivers in trucklot and less than trucklot quantities.

REGIONS	MAJORITY	WTD AVG	LOADS
East	82.00-83.50	82.99	33
Central	80.00-86.00	83.35	74
West	80.00-87.50	84.35	38
Southeast Area FOB Dock Equivalent			
Mississippi	80.00-82.00	81.81	90

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 81.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
1,115	76.00-84.00	79.91

The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	257.50	1,491
BREASTS - B/S	247.50	5,736
BREASTS - WHOLE	137.50	1,710
THIGH MEAT - B/S	112.50	1,112
LEG QUARTERS	35.00	8,201
WINGS	117.00	2,954

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE

**SOUTHERN** Trade sentiment was barely steady to weak. Demand following the weekend was light to fair for retail, fair to fairly good for food service, best for fast food. Supplies were more than sufficient to handle limited trade needs. In the parts structure, trading was slow to fair. Breast items were adequate to ample and heavily discounted to help move. Dark meat was readily available, and wings were in good balance with the best movement. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

**WESTERN** Final majority prices were unchanged from last week. Trade sentiment was barely steady to weak. Trading reported on regular commitments at unchanged prices with new negotiations at sharply lower prices for this week's deliveries. Offerings were moderate to ample for immediate needs. Buying activity was good. Retailer demand had greatly improved to cover planned feature activities throughout the region. Dealers reported satisfactory weekend clearances. Trading reported on parts for this weeks' delivery: leg quarters bulk 30-32.5, bone-in breast generally 150 and boneless generally 240. The Los Angeles negotiated WOG weighted average was 81.27 down 9.16 with the volume reported at 30 loads up 7 percent.

**MIDWEST** Final majority prices moved lower from last Monday's final; Ohio cities TFEWR. Whole broiler/fryer market tone about steady to weak. Offerings fair to heavy for limited trade interest. Retail trade was slow to fair on scattered features. Food service was mixed, light to fairly good; best into restaurants and fast food. Floor stocks adequate to fully adequate. Weights mostly desirable. Parts trade was light and unaggressive, other than for wings. Supplies of wings were in close balance, tenders adequate and remaining parts fully sufficient. Trade sentiment was fully steady on wings, steady on tenders and barely steady to weak on the balance.

**NORTHEAST** Trucklot buying on ready-to-cook whole broiler/fryers was light to fair entering the week as dealers cautiously assessed the market. Offerings of all sizes were at least adequate for current needs with scattered discounting noted. Retail and distributive movement was slow. The market tone was no better than steady. In the parts complex, breast items were available with boneless-skinless breasts trading sharply below the market. Wings were sufficient and dark meat items were generally adequate.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was fair at best entering the week. Seller offerings of all sizes were at least adequate to available and competitively priced. Live supplies were moderate; weights were desirable to heavy. Processing schedules were moderate to moderately heavy. Less than trucklot asking prices were unchanged to 1 cent lower at 78 to 93 cents. Trade sentiment was barely steady. In the parts complex, boneless skinless breast were readily available; bone-in breasts were fully adequate. Wings were adequate and clearing. Leg items were more than sufficient.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

	BRANDED U.S. GRADE A
RANGE	72-97
WEIGHTED AVERAGE	82.10
NO. OF BOXES	7,588

\*7 of 7 plants reporting.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity was cautious and unaggressive entering the week as dealers attempted to assess the market. Offerings of boneless-skinless breasts remained readily available at discounted levels and bone-in breasts were at least sufficient. Dark meat items were adequate. Wings were clearing satisfactorily. Retail and distributive draw was generally fair at best. The market tone was barely steady to weak on breast items and about steady on the balance.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

ITEM	NEGOTIATED TRADING	CURRENT	WTD AVG	VOLUME /LBS
BREAST - B/S	220	223.67	404,808	
TENDERLOINS	225	220.83	79,240	
BREAST - WITH RIBS	124-125	134.73	90,920	
BREAST - LINE RUN	124	127.23	79,120	
LEGS	49-50	45.14	313,879	
LEG QUARTERS (BULK)	32-33	34.79	402,421	
DRUMSTICKS	42-43	45.34	203,420	
THIGHS	38-39	49.25	104,580	
B/S THIGHS	97-98	97.06	76,040	
WINGS (WHOLE)	100-101	100.41	110,440	
BACKS AND NECKS (STRIPPED)	10-12	11.91	22,640	
LIVERS (5 POUND TUBS)	35-40	26.05	11,000	
GIZZARDS (HEARTS)	55-60	59.24	17,320	

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ARKANSAS BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	LBS (000)	RANGE	MAJORITY	WT. AVG
BREAST - B/S	2,024	175.00-295.00	-	224.31
TENDERLOINS	532	225.00-245.00	225-227	226.54
BREAST - WITH RIBS	TOO FEW TO REPORT			
FRONT HALVES	TOO FEW TO REPORT			
LEGS	TOO FEW TO REPORT			
LEG QUARTERS (BULK)	559	27.00-30.00	27-28	27.82
LEG QUARTERS (4/10)	722	26.00-31.00	27-31	29.86
WINGS (WHOLE)	465	85.00-106.00	103-106	105.01
DRUMSTICKS	TOO FEW TO REPORT			
THIGHS	1,131	23.00-42.00	32-33	32.19

#### ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	ESTIMATE	ACTUAL	AVG WTS	ACTUAL	AVG WTS
	(1,000)	(1,000)		(1,000)	
	07/19	07/15	07/15	07/12	07/08
ALA	4,016	4,025	5.08	3,859	5.16
ARK	5,375	5,066	5.11	5,487	5.04
DELMARVA	2,215	2,156	5.57	2,195	5.51
KY-LA-TN	1,959	1,864	5.01	1,852	4.98
MISS	3,119	3,120	5.31	3,011	5.37
NC	2,374	2,369	6.09	2,383	6.24
TEXAS	2,453	2,512	5.13	2,440	5.12
TOTAL	21,511	21,112	5.28	21,227	5.29
MON	21,511(A)			21,227(A)	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 19-Jul 2004 is estimated to be 32,183,000 up 1.04 percent from a week ago and up 4.1 percent from a year ago.

(last week 31,853,000 last year 30,918,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	POUNDS (000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	913	175.00-319.00	-	198.16
TENDERLOINS	176	208.00-282.00	210-215	223.41
BREAST - LINE RUN	122	129.00-138.00	130-132	133.40
FRONT HALVES	TOO FEW TO REPORT			
LEGS	81	35.00-57.00	39-41	39.43
LEG QUARTERS (BULK)	548	25.00-32.00	27-28	27.69
LEG QUARTERS (4/10)	1,030	26.00-37.00	27-29	28.53
WINGS (WHOLE)	317	92.00-111.00	95-97	98.65
WINGS (CUT)	521	112.00-119.00	116-119	116.88
DRUMSTICKS	TOO FEW TO REPORT			
THIGHS	TOO FEW TO REPORT			
B/S THIGHS	TOO FEW TO REPORT			

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WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS

TRADING FOR JULY 19, 2004 — F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
70.50 - 75.00	71.85	72.77

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION BROILER/FRYER** ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF JUL-19-JUL-23-2004

CENTS PER POUND	Price Per Lb.	Mostly
BREAST - B/S	178.00 - 236.50	216.00 - 235.00
BREAST - LINE RUN	125.00 - 158.00	125.00 - 140.00
LEGS	38.00 - 49.00	-
LEG QUARTERS (BULK)	25.00 - 38.00	27.00 - 30.00
DRUMSTICKS	39.00 - 52.00	-
THIGHS	36.00 - 44.50	-
WINGS (WHOLE)	97.00 - 109.00	102.00 - 105.00
BACKS AND NECKS (STRIPPED)	12.00 - 20.00	-
LIVERS	30.00 - 35.00	-
GIZZARDS (HEARTS)	35.00 - 45.00	-

#### **SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
WOGS 2# & UP - WHOLE	101.5-105.5
WOGS 2# & UP - CUT UP 8&9 PIECES	105-109
FROZEN HENS 5# & UP	
FROZEN DUCKS	
FROZEN SQUABS	600

#### **DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)**

FRESH FRYERS	97-99
ROASTERS 4# & UP	95-107
HENS UNDER 5#	
HENS OVER 5#	76-81
DUCKS	

RABBITS-WHOLE  
RABBITS-CUT UP

#### **SAN FRANCISCO PROCESSED POULTRY**

#### **DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
FRESH FRYERS	DRY PACK 116
	ICE PACK 109
ROASTERS 4# & UP	DRY PACK 110
	ICE PACK 108
HENS OVER 5#	ICE PACK 93
	DRY PACK 95
DUCKS	162-185

**EASTERN REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

July 16, 2004				
<b>CHICKEN</b>				
PRICES VOLUME				
(Cents per Pound)				
FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				
<b>CHICKEN, WITH SKIN ADDED</b>				
PRICES VOLUME				
(Cents per Pound)				
FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	16.50	19.00-19.50	1,352,000	632,000
WTD AVERAGE	16.50	19.28		
15-20%				
RANGE	16.00-21.00	15.00-22.00	1,964,000	564,000
WTD AVERAGE	19.83	17.47		
20% OR MORE				
RANGE	-	14.00	120,000	-
WTD AVERAGE		14.00		

\* INCLUDES THE STATES OF CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**SOUTH CENTRAL HEAVY LIVE HEN** Negotiations were generally unchanged from the past week. Demand was moderate for fully adequate offerings. Schedules were normal. Finished sales were fair. Trade sentiment was about steady.

HEAVY TYPE HENS (7 POUNDS AND UP)\*  
FINAL PRICE, GENERALLY FOR SLAUGHTER THE WEEK OF 19-JUL-04

	RANGE	MAJORITY	WTD AVG
AT FARM BUYER LOADING	6-13.25 CENTS/LB.	9.5-10.5	10.26

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**CENTRAL REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

July 16, 2004				
<b>CHICKEN</b>				
PRICES VOLUME				
(Cents per Pound)				
FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				
<b>CHICKEN, WITH SKIN ADDED</b>				
PRICES VOLUME				
(Cents per Pound)				
FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	-	18.00	81,600	-
WTD AVERAGE		18.00		
15-20%				
RANGE	13.75-15.50	11.50-18.00	2,385,800	1,376,000
WTD AVERAGE	14.71	14.74		
20% OR MORE				
RANGE	-	-	-	-
WTD AVERAGE				

\* INCLUDES THE STATES OF AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**SOUTHEAST LIVE HEAVY HEN** Majority prices were unchanged when compared to a week earlier. Demand was moderate for the at least adequate to fully adequate offerings. Processing schedules were reported as normal to instances heavy. Supplies of finished product were well cleared. The undertone was steady.

HEAVY TYPE HENS (7 POUNDS AND UP)\*  
FINAL PRICE, GENERALLY FOR SLAUGHTER THE WEEK OF 19-JUL-04

	RANGE	MAJORITY	WTD AVG
AT FARM BUYER LOADING	6.25-11 CENTS/LB.	9.5-10.5	10.15
AT FARM PRODUCER LOADING	TOO FEW TO REPORT		
FOB PLANT	TOO FEW TO REPORT		

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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